

Form ADV Part 2B Brochure Supplement

October 13, 2023



Individuals covered by this supplement include:

Reed Finney Justin Poplawski Scott J. Drown John R. Finney James G. Elliott

Office Location:

103 Eisenhower Parkway, Suite 202 Roseland, NJ 07068 Main: 973-496-8611

Corporate Office:

24 Corporate Plaza Drive, Suite 150 Newport Beach, CA 92660 Main: 949-718-1600

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This brochure supplement provides information about the above listed individuals that supplements the Beacon Pointe Advisors, LLC brochure. You should have already received a copy of that brochure. Please contact us at 949-718-1600 if you did not receive our brochure or if you have any questions about the contents of this supplement.

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JOHN "REED" FINNEY, CFP®, CLU®

ITEM 2 – EDUCATIONAL BACKGROUND AND BUSINESS EXPERIENCE

John "Reed" Finney, CFP®, CLU®, Partner, Managing Director, b. 1982

Education:

BA, Finance, Lehigh University

Business Background:

Partner, Managing Director, Beacon Pointe Advisors, LLC, 2023-Present Wealth Management Advisor (Principal), Bleakley Financial Group, LLC, 2022-2023 Registered Representative, LPL Financial, LLC, 2015-2023 Investment Advisor Representative, Private Advisor Group, LLC, 2014-2022 Representative, Northwestern Mutual Wealth Management Company, 2007-2015

Professional Designations

Reed Finney holds the following professional designations:

<u>Certified Financial Planner</u>

The CERTIFIED FINANCIAL PLANNER™ and CFP® (collectively, the "CFP® marks") are professional certification marks granted in the United States by Certified Financial Planner Board of Standards, Inc. ("CFP® Board"). The CFP® certification is a voluntary certification; no federal or state law or regulation requires financial planners to hold CFP® certification. The CFP® is recognized in the United States and a number of other countries for its (1) high standard of professional education; (2) stringent code of conduct and standards of practice; and (3) ethical requirements that govern professional engagements with clients. CFP® certificate holders are bound by CFP® Board's *Standards of Professional Conduct*, a set of documents outlining the ethical and practice standards for CFP® professionals.

To earn the credential, each CFP® candidate must have a bachelor's degree (or higher) from an accredited college or university and three years of full-time personal financial planning experience. In addition, candidates must take the CFP® Certification examination and complete a CFP® -board registered program or hold an accepted designation, degree or license. Every two years, CFP® certificate holders must complete a minimum of 30 hours of continuing education. More information regarding the CFP® is available at http://www.cfp.net/default.asp

<u>Chartered Life Underwriter</u>

The CLU designation is conferred by The American College. To earn the credential, each CLU candidate must take a proctored exam for each course of study, have 3 years of full-time business experience within the five years preceding the awarding of the designation, and complete a minimum of 30 hours of continuing education every two years. More information regarding the CLU can be found at http://www.cluhigheststandard.com/.

ITEM 3 - DISCIPLINARY INFORMATION

Reed Finney has no disciplinary history to disclose.

ITEM 4 – OTHER BUSINESS ACTIVITIES

Reed Finney is not engaged in any investment-related business or occupation other than providing advisory services through Beacon Pointe Advisors, LLC.

ITEM 5 – ADDITIONAL COMPENSATION

Reed Finney's compensation comes from his regular salary and ownership of Beacon Pointe Advisors, LLC.

ITEM 6 - SUPERVISION

As a Partner, Managing Director at Beacon Pointe Advisors, LLC, Reed Finney oversees the investment advice provided from Beacon Pointe Advisors Roseland, NJ, office. His advice is not monitored by any other individual. He is, however, bound by Beacon Pointe's Code of Ethics.

Shannon Eusey, Chief Executive Officer, and Chief Compliance Officer is the supervisor of Reed Finney. She can be reached by calling 949-718-1600.

SCOTT J. DROWN, CIMA®, CAIA®, AAMS

ITEM 2 - EDUCATIONAL BACKGROUND AND BUSINESS EXPERIENCE

Scott J. Drown, CIMA®, CAIA®, AAMS, Operations Manager, b. 1977

Education:

BA, Economics, Rutgers University

Business Background:

Operations Manager, Beacon Pointe Advisors, LLC, 2023-Present
Licensed Administrative, Bleakley Financial Group, LLC 2022-2023
Director, Operations, Beacon Pointe Advisors, LLC, 2021-2022
Investment Advisor Representative, Beacon Pointe Advisors, LLC, 2019-2022
Manager, Client Service, Beacon Pointe Wealth Advisors, LLC, 2019-2021
Investment Advisor Representative, Heller Wealth Advisors, LLC, 2011-2019

Professional Designations

Scott Drown holds the following professional designations:

<u>Certified Investment Management Analyst ("CIMA")</u>

The CIMA designation is issued by the Investments and Wealth Institute (formerly IMCA). To earn each certification, each CIMA candidate must complete a self-study program, attend a one-week classroom education program provided by an Association to Advance Collegiate Schools of Business ("AACSB") accredited university business school, pass an online examination after self-study and an on-line comprehensive certification examination after meeting all requirements of a registered classroom education program and also complete a minimum of 30 hours of continuing education every two years. More information regarding the CIMA is available at https://investmentsandwealth.org/home.

<u>Chartered Alternative Investment Analyst</u>

Founded in 2002, the Chartered Alternative Investment Analyst (CAIA) Association® is the international leader in alternative investment education and provider of the CAIA designation, the alternative industry benchmark. The Association grants the CAIA charter to industry practitioners upon the successful completion of a rigorous two-level qualifying exam. The CAIA Charter is the global mark of distinction in alternative investments. More information is available at https://caia.org

<u>Accredited Asset Management Specialist (AAMS)</u>

The AAMS® is conferred by the College for Financial Planning to investment professionals who complete its 12-module AAMS® Professional Education Program, pass an examination, commit to a code of ethics and agree to pursue continuing education. Continued use of the AAMS® designation is subject to ongoing renewal requirements. Every two (2) years the designee must renew their right to continue using the AAMS® designation by completing 16 hours of continuing education and reaffirming to abide by the Standards of Professional Conduct. More information about the AAMS® is available at https://www.cffp.edu/.

ITEM 3 - DISCIPLINARY INFORMATION

Scott Drown has no disciplinary history to disclose.

ITEM 4 - OTHER BUSINESS ACTIVITIES

Scott Drown is not engaged in any investment-related business or occupation other than providing advisory services through Beacon Pointe Advisors, LLC.

ITEM 5 – ADDITIONAL COMPENSATION

In addition to his regular compensation from Beacon Pointe Advisors, LLC, Scott Drown is eligible to receive compensation for referring new clients to Beacon Pointe.

ITEM 6 - SUPERVISION

Reed Finney, Partner, Managing Director, is responsible for supervising Scott Drown's activities. Reed Finney monitors the advice provided by Scott Drown for consistency with client objectives and Beacon Pointe Advisors, LLC's policies. Reed Finney can be reached by calling 973-496-8611.

JUSTIN POPLAWSKI, CFP®, PPC®, RICP®

ITEM 2 – EDUCATIONAL BACKGROUND AND BUSINESS EXPERIENCE

Justin Poplawski, CFP®, PPC®, RICP®, Senior Wealth Advisor, b. 1982

Education:

BA, Liberal Arts, William Paterson University

Business Background:

Senior Wealth Advisor, Beacon Pointe Advisors, LLC, 2023-Present
Wealth Management Advisor, Bleakley Financial Group, LLC, 2022-2023
Registered Representative, LPL Financial, LLC, 2015-2023
Investment Advisor Representative, Private Advisor Group, LLC, 2014-2022
Investment Advisor Representative, Northwestern Mutual Investment Services, 2011-2015
Registered Representative, Northwestern Mutual Investment Services, 2010-2015

Professional Designations

Justin Poplawski holds the following professional designations:

<u>Certified Financial Planner</u>

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To earn the credential, each CFP® candidate must have a bachelor's degree (or higher) from an accredited college or university and three years of full-time personal financial planning experience. In addition, candidates must take the CFP® Certification examination and complete a CFP® -board registered program or hold an accepted designation, degree or license. Every two years, CFP® certificate holders must complete a minimum of 30 hours of continuing education. More information regarding the CFP® is available at http://www.cfp.net/default.asp

<u>Professional Plan Consultant</u>

A Professional Plan Consultant™ (PPC®) is a service provider professional that has gone through courses and learned the framework for managing a successful and compliant 401(k) plan. As a professional who has received the official PPC® Designation, the service provider has an in-depth knowledge of ERISA requirements for employer-sponsored retirement plans and the ability to carry out plan services. A PPC™ has studied the evolving role of the retirement plan advisor, how to define plan success, fiduciary roles and responsibilities, investment selection and monitoring, service provider due diligence,

participant communications, plan administration issues, and how to implement a prudent decision-making process. More information about the PPC® is available at https://www.legacywealthus.com/what-is-a-professional-plan-consultant.

Retirement Income Certified Professional (RICP®)

The Retirement Income Certified Professional (RICP*) is a service provider professional trained to understand how to structure an effective retirement income plan, how to mitigate risks to the plan, and how to create a sustainable stream of income to last throughout a client's retirement years. More information about the RICP* is available at https://www.theamericancollege.edu/levelup/ricp.

ITEM 3 – DISCIPLINARY INFORMATION

Justin Poplawski has no disciplinary history to disclose.

ITEM 4 – OTHER BUSINESS ACTIVITIES

In addition to his role with Beacon Pointe Advisors, LLC, Justin Poplawski is a licensed insurance agent for Beacon Pointe Insurance Services, LLC ("BPIS"). Beacon Pointe Advisors, LLC is affiliated with BPIS. BPIS is a licensed insurance agency. BPIS receives commissions on insurance products clients purchase, and Justin Poplawski is eligible to receive a portion of these commissions. Clients pay separate fees for advisory services and insurance products or services. This practice gives Justin Poplawski an incentive to recommend insurance products based on the compensation received, rather than on the client's needs. Clients are not obligated to act on any insurance recommendations or place any transactions through Justin Poplawski or BPIS if they decide to follow Mr. Poplawski's recommendations.

ITEM 5 – ADDITIONAL COMPENSATION

In addition to his regular compensation from Beacon Pointe Advisors, LLC, Justin Poplawski is eligible to receive compensation for the activities outlined above in *Item 4 – Other Business Activities*. Justin Poplawski is also eligible to receive variable compensation based on the number of assets/clients he brings into Beacon Pointe.

ITEM 6 – SUPERVISION

Reed Finney, Partner, Managing Director, is responsible for supervising Justin Poplawski's activities. Reed Finney monitors the advice provided by Justin Poplawski or consistency with client objectives and Beacon Pointe Advisors, LLC's policies. Reed Finney can be reached by calling 973-496-8611.

JOHN R. FINNEY, CFP®

ITEM 2 - EDUCATIONAL BACKGROUND AND BUSINESS EXPERIENCE

John R. Finney, CFP®, Wealth Advisor, b. 1997

Education:

BS, Finance, Providence College

Business Background:

Wealth Advisor, Beacon Pointe Advisors, LLC, 2023-Present Investment Analyst, Bleakley Financial Group, LLC 2019-2023

Professional Designations

John Finney holds the following professional designation:

<u>Certified Financial Planner</u>

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ITEM 3 - DISCIPLINARY INFORMATION

John Finney has no disciplinary history to disclose.

ITEM 4 - OTHER BUSINESS ACTIVITIES

John Finney is not engaged in any investment-related business or occupation other than providing advisory services through Beacon Pointe Advisors, LLC.

ITEM 5 - ADDITIONAL COMPENSATION

In addition to his regular compensation from Beacon Pointe Advisors, LLC, John Finney is eligible to receive variable compensation based on the number of assets/clients he brings into Beacon Pointe.

ITEM 6 - SUPERVISION

Reed Finney, Partner, Managing Director, is responsible for supervising John Finney's activities. Reed Finney monitors the advice provided by John Finney for consistency with client objectives and Beacon Pointe Advisors, LLC's policies. Reed Finney can be reached by calling 973-496-8611.

JAMES G. ELLIOTT

ITEM 2 - EDUCATIONAL BACKGROUND AND BUSINESS EXPERIENCE

James G. Elliott, Wealth Advisor, b. 1992

Education:

BA, Business Economics, The College of Wooster

Business Background:

Wealth Advisor, Beacon Pointe Advisors, LLC, 2023-Present
Licensed Administrative, Bleakley Financial Group, LLC 2020-2023
Investment Advisor Representative, Private Advisor Group, LLC, 2020-2022
Investment Advisor Representative, Beacon Pointe Advisors, LLC, 2019-2020
Associate Wealth Advisor, Beacon Pointe Wealth Advisors, LLC, 2019-2020
Investment Advisor, Heller Wealth Advisors, LLC, 2018-2019
Analytics Lead, Dale Carnegie Northern NJ, 2016-2018

ITEM 3 - DISCIPLINARY INFORMATION

James Elliott has no disciplinary history to disclose.

ITEM 4 - OTHER BUSINESS ACTIVITIES

James Elliott is not engaged in any investment-related business or occupation other than providing advisory services through Beacon Pointe Advisors, LLC.

ITEM 5 - ADDITIONAL COMPENSATION

In addition to his regular compensation from Beacon Pointe Advisors, LLC, James Elliott is eligible to receive variable compensation based on the number of assets/clients he brings into Beacon Pointe.

ITEM 6 – SUPERVISION

Reed Finney, Partner, Managing Director, is responsible for supervising James Elliott's activities. Reed Finney monitors the advice provided by James Elliott for consistency with client objectives and Beacon Pointe Advisors, LLC's policies. Reed Finney can be reached by calling 973-496-8611.