



Form ADV Part 2B Brochure Supplement

JULY 2025

www.beaconpointe.com

Located At:

47 Maple Street, Suite 306
Summit, NJ 07901
973-287-5437

Corporate Office:

24 Corporate Plaza Drive, Suite 150
Newport Beach, CA 92660
949-718-1600

This brochure supplement provides information about the individuals listed in the Table of Contents who are supervised persons of Beacon Pointe Advisors, LLC. You should have already received a copy of that brochure. Please contact us at 949-718-1600 if you did not receive our brochure or if you have any questions about the contents of this supplement.

Additional information about the above listed individuals is also available on the SEC's website at www.adviserinfo.sec.gov

Table of Contents

ANDREW A. ROBERTS, CFP®	3
CALLIE L. RENNER, CDFA®, CFP®	5
DELIA K. MEZZINA, CFP®	7
DONALD J. HERTLING, CFP®, MST	9
GUNNAR HIMMEL	11
JONATHAN SAVORGIANNAKIS, CFP®	12
JORDAN HELLER, CFA®, CFP®	14
JOSEPH R. PECORARO, CFP®	17
MATTHEW S. DIQUOLLO, CFP®	19
MELISSA J. GERCKENS, CFP®	21
MICHAEL J. WHITTEMORE, CFA®, CFP®	23

ANDREW A. ROBERTS, CFP®

ITEM 2 - EDUCATIONAL BACKGROUND AND BUSINESS EXPERIENCE

Andrew A. Roberts, CFP®, Associate Wealth Advisor, b. 1991

Education:

BS, University of Dayton

Business Background:

Senior Associate Wealth Advisor, Beacon Pointe Advisors, LLC 2023-2025

Agent, Beacon Pointe Insurance Services, LLC, 2023-Present

Financial Planner, Fidelity Brokerage Services, LLC, 2015-2023

Professional Designations

Andrew Roberts holds the following professional designation:

Certified Financial Planner (CFP®)

The CERTIFIED FINANCIAL PLANNER™ and CFP® (collectively, the “CFP® marks”) are professional certification marks granted in the United States by Certified Financial Planner Board of Standards, Inc. (“CFP® Board”). The CFP® certification is a voluntary certification; no federal or state law or regulation requires financial planners to hold CFP® certification. The CFP® is recognized in the United States and a number of other countries for its (1) high standard of professional education; (2) stringent code of conduct and standards of practice; and (3) ethical requirements that govern professional engagements with clients. CFP® certificate holders are bound by the CFP® Board’s *Standards of Professional Conduct*, a set of documents outlining the ethical and practice standards for CFP® professionals.

To earn the credential, each CFP® candidate must have a bachelor’s degree (or higher) from an accredited college or university and three years of full-time personal financial planning experience. In addition, candidates must take the CFP® Certification examination and complete a CFP Board Registered Program or hold an accepted designation, degree or license. Every two years, CFP® certificate holders must complete a minimum of 30 hours of continuing education. More information about the CFP® is available at <http://www.cfp.net/default.asp>.

ITEM 3 - DISCIPLINARY INFORMATION

Andrew Roberts has no disciplinary history to disclose.

ITEM 4 - OTHER BUSINESS ACTIVITIES

In addition to his role at Beacon Pointe Advisors, LLC ("BPA"), Andrew Roberts is a licensed insurance agent for Beacon Pointe Insurance Services, LLC ("BPIS"), a California-licensed insurance agency, under common ownership with BPA. BPIS receives commissions on insurance products clients purchase, and Andrew Roberts may earn a portion of these commissions.

Clients pay separate fees for advisory services and insurance products or services. In this capacity, Andrew Roberts may offer insurance products and receive commissions from their sales. This arrangement creates an incentive for Andrew Roberts to recommend insurance products based on the compensation received, rather than focusing solely on the client's needs.

Clients are not obligated to act on any insurance recommendations or conduct transactions through Andrew Roberts or BPIS if they follow Mr. Roberts' recommendations.

ITEM 5 - ADDITIONAL COMPENSATION

In addition to his regular compensation from Beacon Pointe Advisors, LLC, Andrew Roberts is eligible to receive variable compensation on the number of assets/clients he brings into Beacon Pointe.

ITEM 6 – SUPERVISION

Donald Hertling, Partner, Managing Director, is responsible for supervising Andrew Robert's activities. Donald Hertling monitors the advice provided by Andrew Roberts for consistency with client objectives and Beacon Pointe Advisors, LLC's policies. Donald Hertling can be reached by calling 973-287-5437.

CALLIE L. RENNER, CDFA®, CFP®

ITEM 2 - EDUCATIONAL BACKGROUND AND BUSINESS EXPERIENCE

Callie L. Renner, CDFA®, CFP®, Wealth Advisor, b. 1992

Education:

BA, Economic, Mount Holyoke College

Business Background:

Wealth Advisor, Beacon Pointe Advisors, LLC, 2020-Present

Investment Adviser Representative, Beacon Pointe Advisors, LLC, 2019-2020

Associate Wealth Advisor, Beacon Pointe Wealth Advisors, LLC, 2019-2020

Professional Designations

Callie Renner holds the following professional designation:

Certified Divorce Financial Analyst (CDFA®)

The designation is issued by the Institute for Divorce Financial Analysts. The candidate is required to develop their theoretical and practical understanding and knowledge of the financial aspects of divorce by completing a comprehensive course of study. The candidate must also have two years' minimum experience in a financial or legal capacity. The candidate must complete a four-part exam and demonstrate the practical application of this knowledge. Continuing education of 30 hours every two years is required to maintain the designation. More information about the CDFA® can be found at: <https://www.institutedfa.com/>

Certified Financial Planner (CFP®)

The CERTIFIED FINANCIAL PLANNER™ and CFP® (collectively, the “CFP® marks”) are professional certification marks granted in the United States by Certified Financial Planner Board of Standards, Inc. (“CFP® Board”). The CFP® certification is a voluntary certification; no federal or state law or regulation requires financial planners to hold CFP® certification. The CFP® is recognized in the United States and a number of other countries for its (1) high standard of professional education; (2) stringent code of conduct and standards of practice; and (3) ethical requirements that govern professional engagements with clients. CFP® certificate holders are bound by the CFP® Board's *Standards of Professional Conduct*, a set of documents outlining the ethical and practice standards for CFP® professionals.

To earn the credential, each CFP® candidate must have a bachelor's degree (or higher) from an accredited college or university and three years of full-time personal financial planning experience. In addition, candidates must take the CFP® Certification examination and complete a CFP Board Registered Program or hold an accepted designation, degree or license. Every two years, CFP® certificate holders must complete a minimum of 30 hours of continuing education. More information about the CFP® is available at <http://www.cfp.net/default.asp>.

ITEM 3 - DISCIPLINARY INFORMATION

Callie Renner has no disciplinary history to disclose.

ITEM 4 - OTHER BUSINESS ACTIVITIES

Callie Renner is not engaged in any investment-related business or occupation other than providing advisory services through Beacon Pointe Advisors, LLC.

ITEM 5 - ADDITIONAL COMPENSATION

Callie Renner's compensation comes from Beacon Pointe Advisors, LLC. She receives variable compensation that is based on the number of assets/clients she brings into Beacon Pointe.

ITEM 6 - SUPERVISION

Donald Hertling, Partner, Managing Director, is responsible for supervising Callie Renner's activities. Donald Hertling monitors the advice provided by Callie Renner for consistency with client objectives and Beacon Pointe Advisors, LLC's policies. Donald Hertling can be reached by calling 973-287-5437.

DELIA K. MEZZINA, CFP®

ITEM 2 - EDUCATIONAL BACKGROUND AND BUSINESS EXPERIENCE

Delia K. Mezzina, CFP®, Senior Associate Wealth Advisor, b. 1996

Education:

BA, Finance, Loyola University of Maryland

Business Background:

Senior Associate Wealth Advisor, Beacon Pointe Advisors, LLC, 2023-Present

Financial Planner, Beacon Pointe Advisors, LLC, 2022-2023

Senior Wealth Specialist, Zoe Financial, 2022-2022

Financial Consultant, Fidelity Brokerage Services, 2019-2022

Professional Designations

Delia Mezzina holds the following professional designation:

Certified Financial Planner (CFP®)

The CERTIFIED FINANCIAL PLANNER™ and CFP® (collectively, the “CFP® marks”) are professional certification marks granted in the United States by Certified Financial Planner Board of Standards, Inc. (“CFP® Board”). The CFP® certification is a voluntary certification; no federal or state law or regulation requires financial planners to hold CFP® certification. The CFP® is recognized in the United States and a number of other countries for its (1) high standard of professional education; (2) stringent code of conduct and standards of practice; and (3) ethical requirements that govern professional engagements with clients. CFP® certificate holders are bound by the CFP® Board’s *Standards of Professional Conduct*, a set of documents outlining the ethical and practice standards for CFP® professionals.

To earn the credential, each CFP® candidate must have a bachelor’s degree (or higher) from an accredited college or university and three years of full-time personal financial planning experience. In addition, candidates must take the CFP® Certification examination and complete a CFP Board Registered Program or hold an accepted designation, degree or license. Every two years, CFP® certificate holders must complete a minimum of 30 hours of continuing education. More information about the CFP® is available at <http://www.cfp.net/default.asp>.

ITEM 3 - DISCIPLINARY INFORMATION

Delia Mezzina has no disciplinary history to disclose.

ITEM 4 - OTHER BUSINESS ACTIVITIES

Delia Mezzina is not engaged in any investment-related business or occupation other than providing advisory services through Beacon Pointe Advisors, LLC.

ITEM 5 - ADDITIONAL COMPENSATION

In addition to her regular compensation from Beacon Pointe Advisors, LLC, Delia Mezzina is eligible to receive compensation for referring new clients to Beacon Pointe Advisors, LLC.

ITEM 6 – SUPERVISION

Donald Hertling, Partner, Managing Director, is responsible for supervising Delia Mezzina’s activities. Donald Hertling monitors the advice provided by Delia Mezzina for consistency with client objectives and Beacon Pointe Advisors, LLC’s policies. Donald Hertling can be reached by calling 973-287-5437.

DONALD J. HERTLING, CFP®, MST

ITEM 2 - EDUCATIONAL BACKGROUND AND BUSINESS EXPERIENCE

Donald J. Hertling, CFP®, MST, Partner, Managing Director, b. 1973

Education:

Master of Taxation, Fairleigh Dickenson University

BBA, Business Administration and Management, Rider University

Business Background:

Partner, Managing Director, Beacon Pointe Advisors, LLC, 2020-Present

Agent, Beacon Pointe Insurance Services, LLC, 2019-Present

Managing Director, Partner, Beacon Pointe Wealth Advisors, LLC, 2019-2020

Investment Adviser Representative, Beacon Pointe Advisors, LLC, 2019-2020

Professional Designations

Donald Hertling holds the following professional designation:

Certified Financial Planner (CFP®)

The CERTIFIED FINANCIAL PLANNER™ and CFP® (collectively, the “CFP® marks”) are professional certification marks granted in the United States by Certified Financial Planner Board of Standards, Inc. (“CFP® Board”). The CFP® certification is a voluntary certification; no federal or state law or regulation requires financial planners to hold CFP® certification. The CFP® is recognized in the United States and a number of other countries for its (1) high standard of professional education; (2) stringent code of conduct and standards of practice; and (3) ethical requirements that govern professional engagements with clients. CFP® certificate holders are bound by the CFP® Board’s *Standards of Professional Conduct*, a set of documents outlining the ethical and practice standards for CFP® professionals.

To earn the credential, each CFP® candidate must have a bachelor’s degree (or higher) from an accredited college or university and three years of full-time personal financial planning experience. In addition, candidates must take the CFP® Certification examination and complete a CFP Board Registered Program or hold an accepted designation, degree or license. Every two years, CFP® certificate holders must complete a minimum of 30 hours of continuing education. More information about the CFP® is available at <http://www.cfp.net/default.asp>.

ITEM 3 - DISCIPLINARY INFORMATION

Donald Hertling has no disciplinary history to disclose.

ITEM 4 - OTHER BUSINESS ACTIVITIES

In addition to his role at Beacon Pointe Advisors, LLC (“BPA”), Donald Hertling is a licensed insurance agent for Beacon Pointe Insurance Services, LLC (“BPIS”), a California-licensed insurance agency, under common

ownership with BPA. BPIS receives commissions on insurance products clients purchase, and Donald Hertling may earn a portion of these commissions.

Clients pay separate fees for advisory services and insurance products or services. In this capacity, Donald Hertling may offer insurance products and receive commissions from their sales. This arrangement creates an incentive for Donald Hertling to recommend insurance products based on the compensation received, rather than focusing solely on the client's needs.

Clients are not obligated to act on any insurance recommendations or conduct transactions through Donald Hertling or BPIS if they follow Mr. Hertling's recommendations.

Additionally, Mr. Hertling is a principal Member of JD Associates, LLC. JD Associates, LLC, refers out clients seeking property and casualty insurance to unaffiliated insurance brokers. JD Associates receives an annual commission based on policies placed with the insurance brokers. Donald Hertling is eligible to receive a portion of these commissions. This practice gives Donald Hertling an incentive to recommend insurance products based on the compensation received, rather than on the client's needs. Clients are not obligated to act on any insurance recommendations offered through Mr. Hertling or JD Associates, LLC.

ITEM 5 - ADDITIONAL COMPENSATION

Donald Hertling's compensation comes from his regular salary and ownership of Beacon Pointe Advisors, LLC. The additional compensation that Donald Hertling is eligible to receive is outlined above in ***Item 4 – Other Business Activities***.

ITEM 6 - SUPERVISION

As Partner, Managing Director at Beacon Pointe Advisors, LLC, Don Hertling oversees the investment advice provided from Beacon Pointe Advisors' Summit, New Jersey office. His advice is not monitored by another individual. He is, however, bound by Beacon Pointe's Code of Ethics.

Shannon Eusey, Partner, Chief Executive Officer and Chief Compliance Officer, Beacon Pointe Advisors, LLC, is the supervisor of Donald Hertling. She can be reached by calling 949-718-1600.

GUNNAR HIMMEL

ITEM 2 - EDUCATIONAL BACKGROUND AND BUSINESS EXPERIENCE

Gunnar Himmel, Associate Wealth Advisor, b. 1995

Education:

BA, Finance, Siena College

Business Background:

Associate Wealth Advisor, Beacon Pointe Advisors, LLC, 2025-Present

Registered Private Client Associate, Janney Montgomery Scott, LLC, 2021-2025

Mass Transfer, Goldman Sachs, 2021-2021

Registered Representative, The Ayco Company, 2019-2021

ITEM 3 – DISCIPLINARY INFORMATION

Gunnar Himmel has no disciplinary history to disclose.

ITEM 4 - OTHER BUSINESS ACTIVITIES

Gunnar Himmel is not engaged in any investment-related business or occupation other than providing advisory services through Beacon Pointe Advisors, LLC.

ITEM 5 - ADDITIONAL COMPENSATION

Gunnar Himmel is not engaged in any investment-related business or occupation other than providing advisory services through Beacon Pointe Advisors, LLC.

ITEM 5 - ADDITIONAL COMPENSATION

In addition to his regular compensation from Beacon Pointe Advisors, LLC, Gunnar Himmel is eligible to receive compensation for referring new clients to Beacon Pointe.

ITEM 6 - SUPERVISION

Joseph Pecoraro, Wealth Advisor, is responsible for supervising Gunnar Himmel's activities. Joseph Pecoraro monitors the advice provided by Gunnar Himmel for consistency with client objectives and Beacon Pointe Advisors, LLC's policies. Joseph Pecoraro can be reached by calling 973-287-5437.

JONATHAN SAVORGIANNAKIS, CFP®

ITEM 2 - EDUCATIONAL BACKGROUND AND BUSINESS EXPERIENCE

Jonathan Savorgiannakis, CFP®, Senior Associate Wealth Advisor, b. 1996

Education:

BS, Finance, Fordham University

Business Background:

Senior Associate Wealth Advisor, Beacon Pointe Advisors, LLC, 2023-Present

Agent, Beacon Pointe Insurance Services, LLC, 2021-Present

Associate Wealth Advisor, Beacon Pointe Advisors, LLC, 2021-2023

Registered Representative, Equitable Advisors, LLC, 2019-2021

Registered Representative, AXA Advisors, LLC, 2019-2021

Professional Designations

Jonathan Savorgiannakis holds the following professional designation:

Certified Financial Planner (CFP®)

The CERTIFIED FINANCIAL PLANNER™ and CFP® (collectively, the “CFP® marks”) are professional certification marks granted in the United States by Certified Financial Planner Board of Standards, Inc. (“CFP® Board”). The CFP® certification is a voluntary certification; no federal or state law or regulation requires financial planners to hold CFP® certification. The CFP® is recognized in the United States and a number of other countries for its (1) high standard of professional education; (2) stringent code of conduct and standards of practice; and (3) ethical requirements that govern professional engagements with clients. CFP® certificate holders are bound by the CFP® Board’s *Standards of Professional Conduct*, a set of documents outlining the ethical and practice standards for CFP® professionals.

To earn the credential, each CFP® candidate must have a bachelor’s degree (or higher) from an accredited college or university and three years of full-time personal financial planning experience. In addition, candidates must take the CFP® Certification examination and complete a CFP Board Registered Program or hold an accepted designation, degree or license. Every two years, CFP® certificate holders must complete a minimum of 30 hours of continuing education. More information about the CFP® is available at <http://www.cfp.net/default.asp>.

ITEM 3 - DISCIPLINARY INFORMATION

Jonathan Savorgiannakis has no disciplinary history to disclose.

ITEM 4 - OTHER BUSINESS ACTIVITIES

In addition to his role at Beacon Pointe Advisors, LLC (“BPA”), Jonathan Savorgiannakis is a licensed insurance agent for Beacon Pointe Insurance Services, LLC (“BPIS”), a California-licensed insurance agency,

under common ownership with BPA. BPIS receives commissions on insurance products clients purchase, and Jonathan Savorgiannakis may earn a portion of these commissions.

Clients pay separate fees for advisory services and insurance products or services. In this capacity, Jonathan Savorgiannakis may offer insurance products and receive commissions from their sales. This arrangement creates an incentive for Jonathan Savorgiannakis to recommend insurance products based on the compensation received, rather than focusing solely on the client's needs.

Clients are not obligated to act on any insurance recommendations or conduct transactions through Jonathan Savorgiannakis or BPIS if they follow Mr. Savorgiannakis' recommendations.

ITEM 5 - ADDITIONAL COMPENSATION

In addition to his regular compensation from Beacon Pointe Advisors, LLC, Jonathan Savorgiannakis is eligible to receive compensation for referring new clients to Beacon Pointe Advisors, LLC.

ITEM 6 – SUPERVISION

Donald Hertling, Partner, Managing Director, is responsible for supervising Jonathan Savorgiannakis' activities. Donald Hertling monitors the advice provided by Jonathan Savorgiannakis for consistency with client objectives and Beacon Pointe Advisors, LLC's policies. Donald Hertling can be reached by calling 973-287-5437.

JORDAN HELLER, CFA®, CFP®

ITEM 2 - EDUCATIONAL BACKGROUND AND BUSINESS EXPERIENCE

Jordan Heller, CFA®, CFP®, Partner, Managing Director, b. 1960

Education:

MBA, Finance, University of Chicago

BS, Accounting, Bentley University

Business Background:

Partner, Managing Director, Beacon Pointe Advisors, LLC, 2020-Present

Agent, Beacon Pointe Insurance Services, LLC, 2019-Present

Managing Director, Partner, Beacon Pointe Wealth Advisors, LLC, 2019-2020

Investment Adviser Representative, Beacon Pointe Advisors, LLC, 2019-2020

Professional Designations

Jordan Heller holds the following professional designations:

Chartered Financial Analyst (CFA®)

The Chartered Financial Analyst (“CFA®”) designation is sponsored by CFA Institute. To earn a CFA charter, candidates must have four years of qualified investment work experience, become a member of the CFA Institute, pledge to adhere to the CFA Institute Code of Ethics and Standards of Professional Conduct on an annual basis, apply for membership to a local CFA member society, and complete the CFA Program. The CFA Program is organized into three levels, each culminating in a six-hour exam. The three proctored course exams correspond to three 250-hour self-study levels. Completing the Program takes most candidates between two and five years. More information regarding the CFA is available at <https://www.cfainstitute.org/>

Certified Financial Planner (CFP®)

The CERTIFIED FINANCIAL PLANNER™ and CFP® (collectively, the “CFP® marks”) are professional certification marks granted in the United States by Certified Financial Planner Board of Standards, Inc. (“CFP® Board”). The CFP® certification is a voluntary certification; no federal or state law or regulation requires financial planners to hold CFP® certification. The CFP® is recognized in the United States and a number of other countries for its (1) high standard of professional education; (2) stringent code of conduct and standards of practice; and (3) ethical requirements that govern professional engagements with clients. CFP® certificate holders are bound by the CFP® Board’s *Standards of Professional Conduct*, a set of documents outlining the ethical and practice standards for CFP® professionals.

To earn the credential, each CFP® candidate must have a bachelor’s degree (or higher) from an accredited college or university and three years of full-time personal financial planning experience. In addition, candidates must take the CFP® Certification examination and complete a CFP Board Registered Program or hold an accepted designation, degree or license. Every two years, CFP® certificate holders must

complete a minimum of 30 hours of continuing education. More information about the CFP® is available at <http://www.cfp.net/default.asp>.

ITEM 3 - DISCIPLINARY INFORMATION

Jordan Heller has no disciplinary history to disclose.

ITEM 4 - OTHER BUSINESS ACTIVITIES

In addition to his role at Beacon Pointe Advisors, LLC ("BPA"), Jordan Heller is a licensed insurance agent for Beacon Pointe Insurance Services, LLC ("BPIS"), a California-licensed insurance agency, under common ownership with BPA. BPIS receives commissions on insurance products clients purchase, and Jordan Heller may earn a portion of these commissions.

Clients pay separate fees for advisory services and insurance products or services. In this capacity, Jordan Heller may offer insurance products and receive commissions from their sales. This arrangement creates an incentive for Jordan Heller to recommend insurance products based on the compensation received, rather than focusing solely on the client's needs.

Clients are not obligated to act on any insurance recommendations or conduct transactions through Jordan Heller or BPIS if they follow Mr. Heller's recommendations.

Additionally, Jordan Heller is a principal Member of JD Associates, LLC. JD Associates, LLC, refers out clients seeking property and casualty insurance to unaffiliated insurance brokers. JD Associates receives an annual commission based on policies placed with the insurance brokers. Jordan Heller is eligible to receive a portion of these commissions. This practice gives Jordan Heller an incentive to recommend insurance products based on the compensation received, rather than on the client's needs. Clients are not obligated to act on any insurance recommendations offered through Mr. Heller or JD Associates, LLC.

Jordan Heller also serves on the Board of the New York School of Podiatric Medicine, and Alzheon. He is a member of the Investment Management Consultant Association, the Association for Investment Management and Research, and the New York Society of Security Analysts. These activities account for a de minimis amount of Jordan Heller's time and income. These activities are unrelated to Beacon Pointe Advisors, LLC's advisory business. Beacon Pointe Advisors, LLC does not believe they present a conflict.

ITEM 5 - ADDITIONAL COMPENSATION

Jordan Heller's compensation comes from his regular salary and ownership of Beacon Pointe Advisors, LLC. The additional compensation that Jordan Heller is eligible to receive is outlined above in **Item 4 – Other Business Activities**.

ITEM 6 - SUPERVISION

As Partner, Managing Director at Beacon Pointe Advisors, LLC, Jordan Heller oversees the investment advice provided from Beacon Pointe Advisors' Summit, New Jersey office. His advice is not monitored by any other individual. He is, however, bound by Beacon Pointe's Code of Ethics.

Shannon Eusey, Partner, Chief Executive Officer and Chief Compliance Officer, Beacon Pointe Advisors, LLC, is the supervisor of Jordan Heller. She can be reached by calling 949-718-1600.

JOSEPH R. PECORARO, CFP®

ITEM 2 - EDUCATIONAL BACKGROUND AND BUSINESS EXPERIENCE

Joseph R. Pecoraro, CFP®, Wealth Advisor, b. 1991

Education:

BS, Business Administration, Finance, Seton Hall University

Business Background:

Wealth Advisor, Beacon Pointe Advisors, LLC, 2020-Present

Agent, Beacon Pointe Insurance Services, LLC, 2023-Present

Wealth Advisor, Advisors Capital Management, LLC, 2015-2020

Professional Designations

Joseph Pecoraro holds the following professional designation:

Certified Financial Planner (CFP®)

The CERTIFIED FINANCIAL PLANNER™ and CFP® (collectively, the “CFP® marks”) are professional certification marks granted in the United States by Certified Financial Planner Board of Standards, Inc. (“CFP® Board”). The CFP® certification is a voluntary certification; no federal or state law or regulation requires financial planners to hold CFP® certification. The CFP® is recognized in the United States and a number of other countries for its (1) high standard of professional education; (2) stringent code of conduct and standards of practice; and (3) ethical requirements that govern professional engagements with clients. CFP® certificate holders are bound by the CFP® Board’s *Standards of Professional Conduct*, a set of documents outlining the ethical and practice standards for CFP® professionals.

To earn the credential, each CFP® candidate must have a bachelor’s degree (or higher) from an accredited college or university and three years of full-time personal financial planning experience. In addition, candidates must take the CFP® Certification examination and complete a CFP Board Registered Program or hold an accepted designation, degree or license. Every two years, CFP® certificate holders must complete a minimum of 30 hours of continuing education. More information about the CFP® is available at <http://www.cfp.net/default.asp>.

ITEM 3 - DISCIPLINARY INFORMATION

Joseph Pecoraro has no disciplinary history to disclose.

ITEM 4 - OTHER BUSINESS ACTIVITIES

In addition to his role at Beacon Pointe Advisors, LLC (“BPA”), Joseph Pecoraro is a licensed insurance agent for Beacon Pointe Insurance Services, LLC (“BPIS”), a California-licensed insurance agency, under common ownership with BPA. BPIS receives commissions on insurance products clients purchase, and Joseph Pecoraro may earn a portion of these commissions.

Clients pay separate fees for advisory services and insurance products or services. In this capacity, Joseph Pecoraro may offer insurance products and receive commissions from their sales. This arrangement creates an incentive for Joseph Pecoraro to recommend insurance products based on the compensation received, rather than focusing solely on the client's needs.

Clients are not obligated to act on any insurance recommendations or conduct transactions through Joseph Pecoraro or BPIS if they follow Mr. Pecoraro's recommendations.

ITEM 5 - ADDITIONAL COMPENSATION

Joseph Pecoraro's compensation comes from Beacon Pointe Advisors, LLC. He receives variable compensation that is based on the number of assets/clients he brings into Beacon Pointe. The additional compensation that Joseph Pecoraro is eligible to receive is outlined above in ***Item 4 – Other Business Activities***.

ITEM 6 – SUPERVISION

Donald Hertling, Partner, Managing Director, is responsible for supervising Joseph Pecoraro's activities. Donald Hertling monitors the advice provided by Joseph Pecoraro for consistency with client objectives and Beacon Pointe Advisors, LLC's policies. Donald Hertling can be reached by calling 973-287-5437.

MATTHEW S. DIQUOLLO, CFP®

ITEM 2 - EDUCATIONAL BACKGROUND AND BUSINESS EXPERIENCE

Matt S. DiQuollo, CFP®, National Regional Director, b. 1977

Education:

BA, Communications, Villanova University

Business Background:

National Regional Director, Beacon Pointe Advisors, LLC., 2025-Present

Regional Director, Beacon Pointe Advisors, LLC., 2024-Present

Business Development Director, Glenmede Trust Company, 2021-2024

Senior Wealth Consultant, Mariner Wealth Advisors. 2016-2021

Professional Designations

Matthew DiQuollo holds the following professional designation:

Certified Financial Planner (CFP®)

The CERTIFIED FINANCIAL PLANNER™ and CFP® (collectively, the “CFP® marks”) are professional certification marks granted in the United States by Certified Financial Planner Board of Standards, Inc. (“CFP® Board”). The CFP® certification is a voluntary certification; no federal or state law or regulation requires financial planners to hold CFP® certification. The CFP® is recognized in the United States and a number of other countries for its (1) high standard of professional education; (2) stringent code of conduct and standards of practice; and (3) ethical requirements that govern professional engagements with clients. CFP® certificate holders are bound by the CFP® Board’s *Standards of Professional Conduct*, a set of documents outlining the ethical and practice standards for CFP® professionals.

To earn the credential, each CFP® candidate must have a bachelor’s degree (or higher) from an accredited college or university and three years of full-time personal financial planning experience. In addition, candidates must take the CFP® Certification examination and complete a CFP Board Registered Program or hold an accepted designation, degree or license. Every two years, CFP® certificate holders must complete a minimum of 30 hours of continuing education. More information about the CFP® is available at <http://www.cfp.net/default.asp>.

ITEM 3 – DISCIPLINARY INFORMATION

Matthew DiQuollo has no disciplinary history to disclose.

ITEM 4 - OTHER BUSINESS ACTIVITIES

Matthew DiQuollo is not engaged in any investment-related business or occupation other than providing advisory services through Beacon Pointe Advisors, LLC.

ITEM 5 - ADDITIONAL COMPENSATION

In addition to his regular compensation from Beacon Pointe Advisors, LLC, Matthew DiQuollo is eligible to receive variable compensation based on the number of assets/clients he brings into Beacon Pointe.

ITEM 6 - SUPERVISION

Matthew Cooper, President, is responsible for supervising Matthew DiQuollo's activities. Matthew Cooper monitors the advice provided by Matthew DiQuollo for consistency with client objectives and Beacon Pointe Advisors, LLC's policies. Matthew Cooper can be reached by calling 949-718-1900.

MELISSA J. GERCKENS, CFP®

ITEM 2 - EDUCATIONAL BACKGROUND AND BUSINESS EXPERIENCE

Melissa J. Gerckens, CFP®, Wealth Advisor, b. 1989

Education:

BS, Business, Susquehanna University

Business Background:

Wealth Advisor, Beacon Pointe Advisors, LLC, 2020-Present

Agent, Beacon Pointe Insurance Services, LLC, 2019-Present

Investment Adviser Representative, Beacon Pointe Advisors, LLC, 2019-2020

Associate Wealth Advisor, Beacon Pointe Wealth Advisors, LLC, 2019-2020

Professional Designations

Melissa Gerckens holds the following professional designation:

Certified Financial Planner (CFP®)

The CERTIFIED FINANCIAL PLANNER™ and CFP® (collectively, the “CFP® marks”) are professional certification marks granted in the United States by Certified Financial Planner Board of Standards, Inc. (“CFP® Board”). The CFP® certification is a voluntary certification; no federal or state law or regulation requires financial planners to hold CFP® certification. The CFP® is recognized in the United States and a number of other countries for its (1) high standard of professional education; (2) stringent code of conduct and standards of practice; and (3) ethical requirements that govern professional engagements with clients. CFP® certificate holders are bound by the CFP® Board’s *Standards of Professional Conduct*, a set of documents outlining the ethical and practice standards for CFP® professionals.

To earn the credential, each CFP® candidate must have a bachelor’s degree (or higher) from an accredited college or university and three years of full-time personal financial planning experience. In addition, candidates must take the CFP® Certification examination and complete a CFP Board Registered Program or hold an accepted designation, degree or license. Every two years, CFP® certificate holders must complete a minimum of 30 hours of continuing education. More information about the CFP® is available at <http://www.cfp.net/default.asp>.

ITEM 3 - DISCIPLINARY INFORMATION

Melissa Gerckens has no disciplinary history to disclose.

ITEM 4 - OTHER BUSINESS ACTIVITIES

In addition to her role at Beacon Pointe Advisors, LLC (“BPA”), Melissa Gerckens is a licensed insurance agent for Beacon Pointe Insurance Services, LLC (“BPIS”), a California-licensed insurance agency, under common ownership with BPA. BPIS receives commissions on insurance products clients purchase, and Melissa Gerckens may earn a portion of these commissions.

Clients pay separate fees for advisory services and insurance products or services. In this capacity, Melissa Gerckens may offer insurance products and receive commissions from their sales. This arrangement creates an incentive for Melissa Gerckens to recommend insurance products based on the compensation received, rather than focusing solely on the client's needs.

Clients are not obligated to act on any insurance recommendations or conduct transactions through Melissa Gerckens or BPIS if they follow Ms. Gercken's recommendations.

ITEM 5 - ADDITIONAL COMPENSATION

Melissa Gerckens' compensation comes from Beacon Pointe Advisors, LLC. She receives variable compensation that is based on the number of assets/clients she brings into Beacon Pointe. The additional compensation that Melissa Gerckens is eligible to receive is outlined above in ***Item 4 – Other Business Activities***.

ITEM 6 - SUPERVISION

Donald Hertling, Partner, Managing Director, is responsible for supervising Melissa Gerckens' activities. Donald Hertling monitors the advice provided by Melissa Gerckens for consistency with client objectives and Beacon Pointe Advisors, LLC's policies. Donald Hertling can be reached by calling 973-287-5437.

MICHAEL J. WHITEMORE, CFA®, CFP®

ITEM 2 - EDUCATIONAL BACKGROUND AND BUSINESS EXPERIENCE

Michael J. Whitemore, CFA®, CFP®, Senior Strategic Investment Advisor, b. 1978

Education:

BA, Economics, Rutgers University

Business Background:

Senior Strategic Investment Advisor, Beacon Pointe Advisors, LLC, 2020-Present

Investment Adviser Representative, Beacon Pointe Advisors, LLC, 2019-2020

Wealth Advisor, Beacon Pointe Wealth Advisors, LLC, 2019-2020

Professional Designations

Michael Whitemore holds the following professional designation:

Chartered Financial Analyst (CFA®)

The Chartered Financial Analyst (“CFA®”) designation is sponsored by CFA Institute. To earn a CFA charter, candidates must have four years of qualified investment work experience, become a member of the CFA Institute, pledge to adhere to the CFA Institute Code of Ethics and Standards of Professional Conduct on an annual basis, apply for membership to a local CFA member society, and complete the CFA Program. The CFA Program is organized into three levels, each culminating in a six-hour exam. The three proctored course exams correspond to three 250-hour self-study levels. Completing the Program takes most candidates between two and five years. More information regarding the CFA is available at <https://www.cfainstitute.org/>

Certified Financial Planner (CFP®)

The CERTIFIED FINANCIAL PLANNER™ and CFP® (collectively, the “CFP® marks”) are professional certification marks granted in the United States by Certified Financial Planner Board of Standards, Inc. (“CFP® Board”). The CFP® certification is a voluntary certification; no federal or state law or regulation requires financial planners to hold CFP® certification. The CFP® is recognized in the United States and a number of other countries for its (1) high standard of professional education; (2) stringent code of conduct and standards of practice; and (3) ethical requirements that govern professional engagements with clients. CFP® certificate holders are bound by the CFP® Board’s *Standards of Professional Conduct*, a set of documents outlining the ethical and practice standards for CFP® professionals.

To earn the credential, each CFP® candidate must have a bachelor’s degree (or higher) from an accredited college or university and three years of full-time personal financial planning experience. In addition, candidates must take the CFP® Certification examination and complete a CFP Board Registered Program or hold an accepted designation, degree or license. Every two years, CFP® certificate holders must complete a minimum of 30 hours of continuing education. More information about the CFP® is available at <http://www.cfp.net/default.asp>.

ITEM 3 - DISCIPLINARY INFORMATION

Michael Whittemore has no disciplinary history to disclose.

ITEM 4 - OTHER BUSINESS ACTIVITIES

Michael Whittemore is not engaged in any investment-related business or occupation other than providing advisory services through Beacon Pointe Advisors, LLC.

ITEM 5 - ADDITIONAL COMPENSATION

In addition to his regular compensation from Beacon Pointe Advisors, LLC, Michael Whittemore is eligible to receive compensation for referring new clients to Beacon Pointe Advisors, LLC.

ITEM 6 – SUPERVISION

Donald Hertling, Partner, Managing Director, is responsible for supervising Michael Whittemore's activities. Donald Hertling monitors the advice provided by Michael Whittemore for consistency with client objectives and Beacon Pointe Advisors, LLC's policies. Donald Hertling can be reached by calling 973-287-5437.