

# Form ADV Part 2B Brochure Supplement

**July 2025** 



# **Located At:**

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# **Corporate Office:**

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This brochure supplement provides information about the individuals listed in the Table of Contents who are supervised persons of Beacon Pointe Advisors, LLC. You should have already received a copy of that brochure. Please contact us at 949-718-1600 if you did not receive our brochure or if you have any questions about the contents of this supplement.

Additional information about the above listed individuals is also available on the SEC's website at www.adviserinfo.sec.gov

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# BRIANNA M. MARIOLLE, CFA®

#### ITEM 2 - EDUCATIONAL BACKGROUND AND BUSINESS EXPERIENCE

Brianna M. Mariolle, CFA®, Partner, Senior Wealth Advisor, b. 1991

#### **Education:**

BS, Economics, Finance, Risk Management, and Operations and Information Management, The Wharton School

#### **Business Background:**

Partner, Senior Wealth Advisor, Beacon Pointe Advisors, LLC, 2025-Present Associate Director, IEQ Capital, LLC, 2021-2024
Manager, Portola Partners Group, LLC, 2020-2021

# **Professional Designations**

Brianna Mariolle holds the following professional designation:

## Chartered Financial Analyst (CFA®)

The Chartered Financial Analyst ("CFA®") designation is sponsored by CFA Institute. To earn a CFA charter, candidates must have four years of qualified investment work experience, become a member of the CFA Institute, pledge to adhere to the CFA Institute Code of Ethics and Standards of Professional Conduct on an annual basis, apply for membership to a local CFA member society, and complete the CFA Program. The CFA Program is organized into three levels, each culminating in a six-hour exam. The three proctored course exams correspond to three 250-hour self-study levels. Completing the Program takes most candidates between two and five years. More information regarding the CFA is available at https://www.cfainstitute.org/

#### ITEM 3 – DISCIPLINARY INFORMATION

Brianna Mariolle has no disciplinary history to disclose.

#### ITEM 4 – OTHER BUSINESS ACTIVITIES

Brianna Mariolle is not engaged in any investment-related business or occupation other than providing advisory services through Beacon Pointe Advisors, LLC.

#### ITEM 5 – ADDITIONAL COMPENSATION

In addition to her regular compensation from Beacon Pointe Advisors, LLC, Brianna Mariolle is eligible to receive variable compensation based on the number of assets/clients she brings into Beacon Pointe.

# **ITEM 6 - SUPERVISION**

As a Partner, Senior Wealth Advisor at Beacon Pointe Advisors, LLC, Brianna Mariolle oversees the investment advice provided from Beacon Pointe's Campbell, California office. Her advice is not monitored by any other individual. She is, however, bound by Beacon Pointe's Code of Ethics.

Shannon Eusey, Chief Executive Officer and Chief Compliance Officer, is the supervisor of Brianna Mariolle. She can be reached by calling 949-718-1600.

# **CAMERON MEEK, CFP®**

# ITEM 2 - EDUCATIONAL BACKGROUND AND BUSINESS EXPERIENCE

Cameron Meek, CFP®, Associate Wealth Advisor, b. 1998

**Education:** 

BA, Communication, Pepperdine University

**Business Background:** 

Associate Wealth Advisor, Beacon Pointe Advisors, LLC, 2023-Present Financial Advisor Associate, Regatta, 2022-2023 Client Coordinator, Morton Capital Group, 2020-2022

# **Professional Designations**

Cameron Meek holds the following professional designation:

# Certified Financial Planner (CFP®)

The CERTIFIED FINANCIAL PLANNER™ and CFP® (collectively, the "CFP® marks") are professional certification marks granted in the United States by Certified Financial Planner Board of Standards, Inc. ("CFP® Board"). The CFP® certification is a voluntary certification; no federal or state law or regulation requires financial planners to hold CFP® certification. The CFP® is recognized in the United States and a number of other countries for its (1) high standard of professional education; (2) stringent code of conduct and standards of practice; and (3) ethical requirements that govern professional engagements with clients. CFP® certificate holders are bound by the CFP® Board's *Standards of Professional Conduct*, a set of documents outlining the ethical and practice standards for CFP® professionals.

To earn the credential, each CFP® candidate must have a bachelor's degree (or higher) from an accredited college or university and three years of full-time personal financial planning experience. In addition, candidates must take the CFP® Certification examination and complete a CFP Board Registered Program or hold an accepted designation, degree or license. Every two years, CFP® certificate holders must complete a minimum of 30 hours of continuing education. More information about the CFP® is available at <a href="http://www.cfp.net/default.asp">http://www.cfp.net/default.asp</a>.

#### ITEM 3 – DISCIPLINARY INFORMATION

Cameron Meek has no disciplinary history to disclose.

#### ITEM 4 – OTHER BUSINESS ACTIVITIES

Cameron Meek is not engaged in any investment-related business or occupation other than providing advisory services through Beacon Pointe Advisors, LLC.

# ITEM 5 - ADDITIONAL COMPENSATION

In addition to her regular compensation from Beacon Pointe Advisors, LLC, Cameron Meek is eligible to receive compensation for referring new clients to Beacon Pointe.

# **ITEM 6 - SUPERVISION**

Rocky Lin, Partner, Managing Director, is responsible for supervising Cameron Meek's activities. Rocky Lin monitors the advice provided by Cameron Meek for consistency with client objectives and Beacon Pointe Advisors, LLC's policies. Rocky Lin can be reached by calling 408-261-3300.

## GEORGIA L. BENNICAS

#### ITEM 2 - EDUCATIONAL BACKGROUND AND BUSINESS EXPERIENCE

Georgia Lee Bennicas, Senior Wealth Advisor, b. 1955

#### **Education:**

BA, Economics, Business Administration, University of Notre Dame, Indiana

#### **Business Background:**

Senior Wealth Advisor, Beacon Pointe Advisors, LLC, 2025-Present Partner, Senior Wealth Advisor, Beacon Pointe Advisors, LLC, 2023-2025 Owner, Bennicas and Associates, 1984-2022

#### **ITEM 3 - DISCIPLINARY INFORMATION**

Georgia Bennicas has no disciplinary history to disclose.

#### **ITEM 4 - OTHER BUSINESS ACTIVITIES**

Georgia Bennicas is not engaged in any investment-related business or occupation other than providing advisory services through Beacon Pointe Advisors, LLC.

#### **ITEM 5 - ADDITIONAL COMPENSATION**

In addition to her regular compensation from Beacon Pointe Advisors, LLC, Georgia Bennicas is eligible to receive compensation for referring new clients to Beacon Pointe.

#### **ITEM 6 - SUPERVISION**

Rocky Lin, Partner, Managing Director, is responsible for supervising Georgia Bennicas' activities. Rocky Lin monitors the advice provided by Georgia Bennicas for consistency with client objectives and Beacon Pointe Advisors, LLC's policies. Rocky Lin can be reached by calling 408-261-3300.

# GREGORY V. TAYLOR, CFA®, CFP®

## ITEM 2 - EDUCATIONAL BACKGROUND AND BUSINESS EXPERIENCE

Gregory V. Taylor, CFA®, CFP®, Senior Wealth Advisor, b. 1968

**Education:** 

BS, Quantitative Economics & Decision Sciences, University of California, San Diego

**Business Background:** 

Senior Wealth Advisor, Beacon Pointe Advisors, LLC, 2020-Present Regional Vice President, Mercer Global Advisors, LLC, 2014-2020

# **Professional Designations**

Gregory Taylor holds the following professional designations:

# <u>Chartered Financial Analyst (CFA®)</u>

The Chartered Financial Analyst ("CFA®") designation is sponsored by CFA Institute. To earn a CFA charter, candidates must have four years of qualified investment work experience, become a member of the CFA Institute, pledge to adhere to the CFA Institute Code of Ethics and Standards of Professional Conduct on an annual basis, apply for membership to a local CFA member society, and complete the CFA Program. The CFA Program is organized into three levels, each culminating in a six-hour exam. The three proctored course exams correspond to three 250-hour self-study levels. Completing the Program takes most candidates between two and five years. More information regarding the CFA is available at https://www.cfainstitute.org/

#### <u>Certified Financial Planner (CFP®)</u>

The CERTIFIED FINANCIAL PLANNER™ and CFP® (collectively, the "CFP® marks") are professional certification marks granted in the United States by Certified Financial Planner Board of Standards, Inc. ("CFP® Board"). The CFP® certification is a voluntary certification; no federal or state law or regulation requires financial planners to hold CFP® certification. The CFP® is recognized in the United States and a number of other countries for its (1) high standard of professional education; (2) stringent code of conduct and standards of practice; and (3) ethical requirements that govern professional engagements with clients. CFP® certificate holders are bound by the CFP® Board's *Standards of Professional Conduct*, a set of documents outlining the ethical and practice standards for CFP® professionals.

To earn the credential, each CFP® candidate must have a bachelor's degree (or higher) from an accredited college or university and three years of full-time personal financial planning experience. In addition, candidates must take the CFP® Certification examination and complete a CFP Board Registered Program or hold an accepted designation, degree or license. Every two years, CFP® certificate holders must complete a minimum of 30 hours of continuing education. More information about the CFP® is available at <a href="http://www.cfp.net/default.asp">http://www.cfp.net/default.asp</a>.

## **ITEM 3 - DISCIPLINARY INFORMATION**

Gregory Taylor has no disciplinary history to disclosure.

#### **ITEM 4 - OTHER BUSINESS ACTIVITIES**

Gregory Taylor is not engaged in any investment-related business or occupation other than providing advisory services through Beacon Pointe Advisors, LLC.

#### **ITEM 5 - ADDITIONAL COMPENSATION**

Gregory Taylor's compensation comes from Beacon Pointe Advisors, LLC. He receives variable compensation that is based on the number of assets/clients he brings into Beacon Pointe.

# **ITEM 6 - SUPERVISION**

Rocky Lin, Partner, Managing Director, is responsible for supervising Gregory Taylor's activities. Rocky Lin monitors the advice provided by Gregory Taylor for consistency with client objectives and Beacon Pointe Advisors, LLC's policies. Rocky Lin can be reached by calling 408-261-3300.

# LANCE A. WEXLER

#### ITEM 2 - EDUCATIONAL BACKGROUND AND BUSINESS EXPERIENCE

Lance Aaron Wexler, Partner, Senior Wealth Advisor, b. 1970

**Education:** 

BA, Economics, University of California, Santa Cruz

**Business Background:** 

Partner, Senior Wealth Advisor, Beacon Pointe Advisors, LLC, 2022-Present
Agent, Beacon Pointe Insurance Services, LLC, 2022-Present
Managing Member, Chief Compliance Officer, Nexus Wealth Advisors, LLC, 2013-2022
Investment Adviser Representative, United Capital Financial Advisers, LLC, 2017-2020

#### ITEM 3 – DISCIPLINARY INFORMATION

Lance Wexler has no disciplinary history to disclose.

#### **ITEM 4 – OTHER BUSINESS ACTIVITIES**

In addition to his role with Beacon Pointe Advisors, LLC ("BPA"), Lance Wexler is a licensed insurance agent for Beacon Pointe Insurance Services, LLC ("BPIS"), a California-licensed insurance agency, under common ownership with BPA. BPIS receives commissions on insurance products client purchase, and Lance Wexler may earn a portion of these commissions.

Clients pay separate fees for advisory services and insurance products or services. In this capacity, Lance Wexler may offer insurance products and receive commissions for their sales. This arrangement creates an incentive for Lance Wexler to recommend insurance products based on the compensation received, rather than focusing solely on the client's needs.

Clients are not obligated to act on any insurance recommendations or place any transactions through Lance Wexler or BPIS if they decide to follow Mr. Wexler's recommendations.

#### ITEM 5 – ADDITIONAL COMPENSATION

Lance Wexler's compensation comes from his regular salary and ownership of Beacon Pointe Advisors, LLC. The additional compensation that Lance Wexler is eligible to receive is outlined above in *Item 4 – Other Business Activities*.

#### **ITEM 6 – SUPERVISION**

Rocky Lin, Partner, Managing Director, is responsible for supervising Lance Wexler's activities. Rocky Lin monitors the advice provided by Lance Wexler for consistency with client objectives and Beacon Pointe Advisors, LLC's policies. Rocky Lin can be reached by calling 408-261-3300.

# **LEAH LOWENTHAL**

#### ITEM 2 - EDUCATIONAL BACKGROUND AND BUSINESS EXPERIENCE

Leah Loewenthal, Senior Associate Wealth Advisor, b. 1990

#### **Education:**

BS, Animal Science, California Polytechnic State University, San Luis Obispo

#### **Business Background:**

Senior Associate Wealth Advisor, Beacon Pointe Advisors, LLC, 2021-Present Registered Representative, Wells Fargo Clearing Services, LLC, 2021-2021 Portfolio Analyst, Morton Capital Management, 2017-2020

# **ITEM 3 - DISCIPLINARY INFORMATION**

Leah Loewenthal has no disciplinary history to disclose.

#### **ITEM 4 – OTHER BUSINESS ACTIVITIES**

Leah Loewenthal is not engaged in any investment-related business or occupation other than providing advisory services through Beacon Pointe Advisors, LLC.

#### ITEM 5 – ADDITIONAL COMPENSATION

In addition to her regular compensation from Beacon Pointe Advisors, LLC, Leah Loewenthal is eligible to receive compensation for referring new clients to Beacon Pointe. She receives variable compensation that is based on the number of assets/clients she brings into Beacon Pointe.

# **ITEM 6 - SUPERVISION**

Rocky Lin, Managing Director, Partner, is responsible for supervising Leah Loewenthal's activities. Rocky Lin monitors the advice provided by Leah Loewenthal for consistency with client objectives and Beacon Pointe Advisors, LLC's policies. Rocky Lin can be reached by calling 408-261-3300.

# LEVI G. LARSEN, CFP®

## ITEM 2 - EDUCATIONAL BACKGROUND AND BUSINESS EXPERIENCE

Levi G. Larsen, CFP®, Senior Wealth Advisor, b. 1980

**Education:** 

BS, Biology, Brigham Young University

**Business Background:** 

Senior Wealth Advisor, Beacon Pointe Advisors, LLC, 2022-Present Director of Financial Planning, Financial Engines Advisors, LLC, 2020-2022 VP Financial Consultant, Charles Schwab & Co. Inc., 2014-2020

Levi Larsen holds the following professional designation:

# <u>Certified Financial Planner (CFP®)</u>

The CERTIFIED FINANCIAL PLANNER™ and CFP® (collectively, the "CFP® marks") are professional certification marks granted in the United States by Certified Financial Planner Board of Standards, Inc. ("CFP® Board"). The CFP® certification is a voluntary certification; no federal or state law or regulation requires financial planners to hold CFP® certification. The CFP® is recognized in the United States and a number of other countries for its (1) high standard of professional education; (2) stringent code of conduct and standards of practice; and (3) ethical requirements that govern professional engagements with clients. CFP® certificate holders are bound by the CFP® Board's *Standards of Professional Conduct*, a set of documents outlining the ethical and practice standards for CFP® professionals.

To earn the credential, each CFP® candidate must have a bachelor's degree (or higher) from an accredited college or university and three years of full-time personal financial planning experience. In addition, candidates must take the CFP® Certification examination and complete a CFP Board Registered Program or hold an accepted designation, degree or license. Every two years, CFP® certificate holders must complete a minimum of 30 hours of continuing education. More information about the CFP® is available at <a href="http://www.cfp.net/default.asp">http://www.cfp.net/default.asp</a>.

#### ITEM 3 - DISCIPLINARY INFORMATION

Levi Larsen has no disciplinary history to disclose.

# **ITEM 4 - OTHER BUSINESS ACTIVITIES**

Levi Larsen is not engaged in any investment-related business or occupation other than providing advisory services through Beacon Pointe Advisors, LLC.

# **ITEM 5 - ADDITIONAL COMPENSATION**

In addition to his regular compensation from Beacon Pointe Advisors, LLC, Levi Larsen is eligible to receive variable compensation based on the number of assets/clients he brings into Beacon Pointe.

# **ITEM 6 - SUPERVISION**

Rocky Lin, Managing Director, Partner is responsible for supervising Levi Larsen's activities. Rocky Lin monitors the advice provided by Levi Larsen for consistency with client objectives and Beacon Pointe Wealth Advisors, LLC's policies. Rocky Lin can be reached by calling 408-261-3300.

# MICHAEL S. DUNN

#### ITEM 2 - EDUCATIONAL BACKGROUND AND BUSINESS EXPERIENCE

Michael S. Dunn, Senior Wealth Advisor, b. 1962

**Education:** 

BA, Economics, History, University of Massachusetts Amherst, Massachusetts

**Business Background:** 

Senior Wealth Advisor, Beacon Pointe Advisors, LLC, 2023-Present Partner, Wealth Advisor, Bennicas and Associates, 2020-2022 Partner, Dalton Greiner Hartman and Maher, 2010-2020

#### **ITEM 3 - DISCIPLINARY INFORMATION**

Michael Dunn has no disciplinary history to disclose.

#### **ITEM 4 - OTHER BUSINESS ACTIVITIES**

Michael Dunn is not engaged in any investment-related business or occupation other than providing advisory services through Beacon Pointe Advisors, LLC.

#### **ITEM 5 - ADDITIONAL COMPENSATION**

Michael Dunn's compensation comes from Beacon Pointe Advisors, LLC. He receives variable compensation that is based on the number of assets/clients he brings into Beacon Pointe.

#### **ITEM 6 - SUPERVISION**

Georgia Bennicas, Managing Director, is responsible for supervising Michael Dunn's activities. Georgia Bennicas monitors the advice provided by Michael Dunn for consistency with client objectives and Beacon Pointe Advisors, LLC's policies. Georgia Bennicas can be reached by calling 650-851-4601.

# **NATHAN SPRUIELL**

## ITEM 2 - EDUCATIONAL BACKGROUND AND BUSINESS EXPERIENCE

Nathan J. Spruiell, Associate Wealth Advisor, b. 1999

**Education:** 

BS, Finance, Santa Clara University

**Business Background:** 

Associate Wealth Advisor, Beacon Pointe Advisors, LLC, 2024-Present Data Analyst, Kane Investment Management Inc, 2018-2024

#### **ITEM 3 - DISCIPLINARY INFORMATION**

Nathan Spruiell has no disciplinary history to disclose.

#### **ITEM 4 - OTHER BUSINESS ACTIVITIES**

Nathan Spruiell is not engaged in any investment-related business or occupation other than providing advisory services through Beacon Pointe Advisors, LLC.

## **ITEM 5 - ADDITIONAL COMPENSATION**

In addition to his regular compensation from Beacon Pointe Advisors, LLC, Nathan Spruiell is eligible to receive compensation for referring new clients to Beacon Pointe.

#### **ITEM 6 - SUPERVISION**

Rocky Lin, Managing Director, Partner, is responsible for supervising Nathan Spruiell's activities. Rocky Lin monitors the advice provided by Nathan Spruiell for consistency with client objectives and Beacon Pointe Advisors, LLC's policies. Rocky Lin can be reached by calling 408-261-3300.

# PASCAL JEAN-CLAUDE MENUT

#### ITEM 2 - EDUCATIONAL BACKGROUND AND BUSINESS EXPERIENCE

Pascal Jean-Claude Menut, Wealth Advisor, b. 1990

#### **Education:**

MS, Financial Analysis, University of San Francisco BBA, Finance, Loyola Marymount University

#### **Business Background:**

Wealth Advisor, Beacon Pointe Advisors, LLC, 2022-Present
Associate Wealth Advisor, Beacon Pointe Advisors, LLC, 2020-2021
Associate Wealth Advisor, Beacon Pointe Wealth Advisors, LLC, 2016-2020

# **ITEM 3 - DISCIPLINARY INFORMATION**

Pascal Menut has no disciplinary history to disclose.

#### **ITEM 4 - OTHER BUSINESS ACTIVITIES**

In addition to his role with Beacon Pointe Advisors, LLC, Pascal Menut is an owner and partner of a family-owned investment company. Mr. Menut's role is passive and accounts for a de minimis amount of his time and income. These activities are unrelated to Beacon Pointe Advisors, LLC's advisory business. Beacon Pointe Advisors, LLC does not believe they present a conflict of interest.

## **ITEM 5 - ADDITIONAL COMPENSATION**

Pascal Menut's compensation comes from Beacon Pointe Advisors, LLC. He receives variable compensation that is based on the number of assets/clients he brings into Beacon Pointe. The additional compensation Pascal Menut is eligible to receive is outlined above in *Item 4 – Other Business Activities*.

#### **ITEM 6 - SUPERVISION**

Rocky Lin, Managing Director, Partner is responsible for supervising Pascal Menut's activities. Rocky Lin monitors the advice provided by Pascal Menut for consistency with client objectives and Beacon Pointe Wealth Advisors, LLC's policies. Rocky Lin can be reached by calling 408-261-3300.

# ROCKY LIN, CFA®

# ITEM 2 - EDUCATIONAL BACKGROUND AND BUSINESS EXPERIENCE

Rocky Lin, CFA®, Partner, Managing Director, b. 1980

**Education:** 

BA, Economics, University of California, Santa Barbara

**Business Background:** 

Partner, Managing Director, Beacon Pointe Advisors, LLC, 2020-Present Agent, Beacon Pointe Insurance Services, LLC, 2012-Present Partner, Managing Director, Beacon Pointe Wealth Advisors, LLC, 2011-2020 Managing Director, Beacon Pointe Advisors, LLC, 2011-2020

# **Professional Designations**

Rocky Lin holds the following professional designation:

#### Chartered Financial Analyst (CFA®)

The Chartered Financial Analyst ("CFA®") designation is sponsored by CFA Institute. To earn a CFA charter, candidates must have four years of qualified investment work experience, become a member of the CFA Institute, pledge to adhere to the CFA Institute Code of Ethics and Standards of Professional Conduct on an annual basis, apply for membership to a local CFA member society, and complete the CFA Program. The CFA Program is organized into three levels, each culminating in a six-hour exam. The three proctored course exams correspond to three 250-hour self-study levels. Completing the Program takes most candidates between two and five years. More information regarding the CFA is available at https://www.cfainstitute.org/

#### **ITEM 3 - DISCIPLINARY INFORMATION**

Rocky Lin has no disciplinary history to disclose.

#### **ITEM 4 - OTHER BUSINESS ACTIVITIES**

In addition to his role at Beacon Pointe Advisors, LLC ("BPA"), Rocky Lin is a licensed insurance agent for Beacon Pointe Insurance Services, LLC ("BPIS"), a California-licensed insurance agency, under common ownership with BPA. BPIS receives commissions on insurance products clients purchase, and Rocky Lin may earn a portion of these commissions.

Clients pay separate fees for advisory services and insurance products or services. In this capacity, Rocky Lin may offer insurance products and receive commissions from their sales. This arrangement creates an incentive for Rocky Lin to recommend insurance products based on the compensation received, rather than focusing solely on the client's needs.

Clients are not obligated to act on any insurance recommendations or conduct transactions through Rocky Lin or BPIS if they follow Mr. Lin's recommendations.

#### **ITEM 5 - ADDITIONAL COMPENSATION**

Rocky Lin's compensation comes from his regular salary and ownership of Beacon Pointe Advisors, LLC. The additional compensation that Rocky Lin is eligible to receive is outlined above in *Item 4 – Other Business Activities*.

# **ITEM 6 - SUPERVISION**

As a Partner, Managing Director at Beacon Pointe Advisors, LLC, Rocky Lin oversees the investment advice provided from Beacon Pointe Advisors' Campbell, California office. His advice is not monitored by any other individual. He is, however, bound by Beacon Pointe's Code of Ethics.

Shannon Eusey, Chief Executive Officer and Chief Compliance Officer, is the supervisor of Rocky Lin. She can be reached by calling 949-718-1600.

# RYAN K. LAM, AIF®

# ITEM 2 - EDUCATIONAL BACKGROUND AND BUSINESS EXPERIENCE

Ryan K. Lam, AIF®, Wealth Advisor, b. 1991

**Education:** 

BS, Business Administration, San Jose State University

**Business Background:** 

Wealth Advisor, Beacon Pointe Advisors, LLC, 2024-Present
Agent, Beacon Pointe Insurance Services, LLC, 2024-Present
Investment Advisor Representative, Fountainhead Capital Management, LLC, 2020-2024
Agent, Penn Mutual Life Insurance Co., 2015-2024
Registered Representative, Hornor, Townsend & Kent, LLC, 2015-2020

# **Professional Designations**

Ryan Lam holds the following professional designation:

# <u>Accredited Investment Fiduciary ("AIF")</u>

The AIF® designation is issued by the Center for Fiduciary Studies. To earn the designation, each AIF® candidate must complete either a web-based or capstone program, pass a final certification exam, and complete a minimum of 6 hours of continuing education per year. AIF® designees must also sign and agree to abide by a code of ethics. More information regarding the AIF® is available at <a href="https://www.fi360.com/">https://www.fi360.com/</a>.

#### ITEM 3 – DISCIPLINARY INFORMATION

Ryan Lam has no disciplinary history to disclose.

#### **ITEM 4 – OTHER BUSINESS ACTIVITIES**

In addition to his role at Beacon Pointe Advisors, LLC ("BPA"), Ryan Lam is a licensed insurance agent for Beacon Pointe Insurance Services, LLC ("BPIS"), a California-licensed insurance agency, under common ownership with BPA. BPIS receives commissions on insurance products clients purchase, and Ryan Lam may earn a portion of these commissions.

Clients pay separate fees for advisory services and insurance products or services. In this capacity, Ryan Lam may offer insurance products and receive commissions from their sales. This arrangement creates an incentive for Ryan Lam to recommend insurance products based on the compensation received, rather than focusing solely on the client's needs.

Clients are not obligated to act on any insurance recommendations or conduct transactions through Ryan Lam or BPIS if they follow Mr. Lam's recommendations.

# **ITEM 5 - ADDITIONAL COMPENSATION**

In addition to his regular compensation from Beacon Pointe Advisors, LLC, Ryan Lam is eligible to receive compensation from the activities outlined above in *Item 4 – Other Business Activities*. Ryan Lam is also eligible to receive variable compensation that is based on the number of assets/clients he brings into Beacon Pointe.

# **ITEM 6 - SUPERVISION**

Rocky Lin, Partner, Managing Director, is responsible for supervising Ryan Lam's activities. Rocky Lin monitors the advice provided by Ryan Lam for consistency with client objectives and Beacon Pointe Advisors, LLC's policies. Rocky Lin can be reached by calling 408-261-3300.

# STEPHANIE A. RUMOLD, CFP®

# ITEM 2 - EDUCATIONAL BACKGROUND AND BUSINESS EXPERIENCE

Stephanie A. Rumold, CFP®, Senior Wealth Advisor, b. 1973

**Education:** 

BBA, Finance, Boise State University

**Business Background:** 

Senior Wealth Advisor, Beacon Pointe Advisors, LLC, 2022-Present
Agent, Beacon Pointe Insurance Services, LLC, 2013-Present
Managing Director, Beacon Pointe Advisors, LLC, 2020-2022
Managing Director, Beacon Pointe Wealth Advisors, LLC, 2017-2020
Investment Advisor Representative, Beacon Pointe Advisors, LLC, 2016-2020

# **Professional Designations**

Stephanie Rumold holds the following professional designation:

# <u>Certified Financial Planner (CFP®)</u>

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To earn the credential, each CFP® candidate must have a bachelor's degree (or higher) from an accredited college or university and three years of full-time personal financial planning experience. In addition, candidates must take the CFP® Certification examination and complete a CFP Board Registered Program or hold an accepted designation, degree or license. Every two years, CFP® certificate holders must complete a minimum of 30 hours of continuing education. More information about the CFP® is available at http://www.cfp.net/default.asp.

# ITEM 3 – DISCIPLINARY INFORMATION

Stephanie Rumold has no disciplinary history to disclose.

#### **ITEM 4 – OTHER BUSINESS ACTIVITIES**

In addition to her role at Beacon Pointe Advisors, LLC ("BPA"), Stephanie Rumold is a licensed insurance agent for Beacon Pointe Insurance Services, LLC ("BPIS"), a California-licensed insurance agency, under

common ownership with BPA. BPIS receives commissions on insurance products clients purchase, and Stephanie Rumold may earn a portion of these commissions.

Clients pay separate fees for advisory services and insurance products or services. In this capacity, Stephanie Rumold may offer insurance products and receive commissions from their sales. This arrangement creates an incentive for Stephanie Rumold to recommend insurance products based on the compensation received, rather than focusing solely on the client's needs.

Clients are not obligated to act on any insurance recommendations or conduct transactions through Stephanie Rumold or BPIS if they follow Ms. Rumold's recommendations.

#### ITEM 5 – ADDITIONAL COMPENSATION

Stephanie Rumold's compensation comes from Beacon Pointe Advisors, LLC. She receives variable compensation that is based on the number of assets/clients she brings into Beacon Pointe. The additional compensation that Stephanie Rumold is eligible to receive is outlined above in *Item 4 – Other Business Activities*.

#### **ITEM 6 – SUPERVISION**

Rocky Lin, Partner, Managing Director, is responsible for supervising Stephanie Rumold's activities. Rocky Lin monitors the advice provided by Stephanie Rumold for consistency with client objectives and Beacon Pointe Advisors, LLC's policies. Rocky Lin can be reached by calling 408-261-3300.

# **TONY HAN**

#### ITEM 2 - EDUCATIONAL BACKGROUND AND BUSINESS EXPERIENCE

Tony Han, Wealth Advisor, b. 1980

**Education:** 

No formal education after high school.

**Business Background:** 

Wealth Advisor, Beacon Pointe Advisors, LLC, 2022-Present Manager, Operations, Beacon Pointe Advisors, LLC, 2020-2021 Manager, Operations, Beacon Pointe Wealth Advisors, LLC, 2011-2020

# **ITEM 3 - DISCIPLINARY INFORMATION**

Tony Han has no disciplinary history to disclose.

#### **ITEM 4 - OTHER BUSINESS ACTIVITIES**

Tony Han is not engaged in any investment-related business or occupation other than providing advisory services through Beacon Pointe Advisors, LLC.

#### **ITEM 5 - ADDITIONAL COMPENSATION**

Tony Han's compensation comes from Beacon Pointe Advisors, LLC. He receives variable compensation that is based on the number of assets/clients he brings into Beacon Pointe.

#### **ITEM 6 - SUPERVISION**

Rocky Lin, Managing Director, Partner is responsible for supervising Tony Han's activities. Rocky Lin monitors the advice provided by Tony Han for consistency with client objectives and Beacon Pointe Wealth Advisors, LLC's policies. Rocky Lin can be reached by calling 408-261-3300.

# TYLER M. BROCK, CFP®

## ITEM 2 – EDUCATIONAL BACKGROUND AND BUSINESS EXPERIENCE

Tyler M. Brock, CFP®, Senior Wealth Advisor, b. 1979

**Education:** 

BS, Marketing, University of Colorado at Boulder-Leeds School of Business

**Business Background:** 

Senior Wealth Advisor, Beacon Pointe Advisors, LLC, 2020-Present
Agent, Beacon Pointe Insurance Services, LLC, 2016-Present
Senior Wealth Advisor, Beacon Pointe Wealth Advisors, LLC, 2015-2020
Investment Advisor Representative, Beacon Pointe Advisors, LLC, 2016-2020

# **Professional Designations**

Tyler Brock holds the following professional designation:

## <u>Certified Financial Planner (CFP®)</u>

The CERTIFIED FINANCIAL PLANNER™ and CFP® (collectively, the "CFP® marks") are professional certification marks granted in the United States by Certified Financial Planner Board of Standards, Inc. ("CFP® Board"). The CFP® certification is a voluntary certification; no federal or state law or regulation requires financial planners to hold CFP® certification. The CFP® is recognized in the United States and a number of other countries for its (1) high standard of professional education; (2) stringent code of conduct and standards of practice; and (3) ethical requirements that govern professional engagements with clients. CFP® certificate holders are bound by the CFP® Board's *Standards of Professional Conduct*, a set of documents outlining the ethical and practice standards for CFP® professionals.

To earn the credential, each CFP® candidate must have a bachelor's degree (or higher) from an accredited college or university and three years of full-time personal financial planning experience. In addition, candidates must take the CFP® Certification examination and complete a CFP Board Registered Program or hold an accepted designation, degree or license. Every two years, CFP® certificate holders must complete a minimum of 30 hours of continuing education. More information about the CFP® is available at <a href="http://www.cfp.net/default.asp">http://www.cfp.net/default.asp</a>.

#### ITEM 3 – DISCIPLINARY INFORMATION

Tyler Brock has no disciplinary history to disclose.

#### ITEM 4 – OTHER BUSINESS ACTIVITIES

In addition to his role at Beacon Pointe Advisors, LLC ("BPA"), Tyler Brock is a licensed insurance agent for Beacon Pointe Insurance Services, LLC ("BPIS"), a California-licensed insurance agency, under common ownership with BPA. BPIS receives commissions on insurance products clients purchase, and Tyler Brock may earn a portion of these commissions.

Clients pay separate fees for advisory services and insurance products or services. In this capacity, Tyler Brock may offer insurance products and receive commissions from their sales. This arrangement creates an incentive for Tyler Brock to recommend insurance products based on the compensation received, rather than focusing solely on the client's needs.

Clients are not obligated to act on any insurance recommendations or conduct transactions through Tyler Brock or BPIS if they follow Mr. Brock's recommendations.

In addition to Tyler Brock's role with Beacon Pointe Advisors, LLC, he also serves on the Investment Committee for the Redwoods Retirement Community and the Board and Supervisory Committee of Star One Credit Union. These activities account for a de minimis amount of Tyler Brock's time and income. This activity is unrelated to Beacon Pointe Advisors, LLC's advisory business. Beacon Pointe Advisors, LLC does not believe it present a conflict of interest.

## ITEM 5 - ADDITIONAL COMPENSATION

Tyler Brock's compensation comes from Beacon Pointe Advisors, LLC. He receives variable compensation that is based on the number of assets/clients he brings into Beacon Pointe. The additional compensation that Tyler Brock's is eligible to receive is outlined above in *Item 4 – Other Business Activities*.

#### **ITEM 6 - SUPERVISION**

Rocky Lin, Partner, Managing Director, is responsible for supervising Tyler Brock's activities. Rocky Lin monitors the advice provided by Tyler Brock for consistency with client objectives and Beacon Pointe Advisors, LLC's policies. Rocky Lin can be reached by calling 408-261-3300.