



**Form ADV  
Part 2B Brochure Supplement**

**November 28, 2023**

**Individuals covered by this supplement include:**

Thomas Stefaniak  
Gail Hansen  
Brad Meyer

**Office Location:**

2696 S. Colorado Blvd, Suite 430  
Denver, CO 80222  
248-540-3829

**Corporate Office:**

24 Corporate Plaza Drive, Suite 150  
Newport Beach, CA 92660  
949-718-1600

This brochure supplement provides information about the above listed individuals that supplements the Beacon Pointe Advisors, LLC brochure. You should have already received a copy of that brochure. Please contact us at 949-718-1600 if you did not receive our brochure or if you have any questions about the contents of this supplement.

Additional information about the above listed individuals is also available on the SEC's website at [www.adviserinfo.sec.gov](http://www.adviserinfo.sec.gov)

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# THOMAS STEFANIAK, CFP®

## ITEM 2 - EDUCATIONAL BACKGROUND AND BUSINESS EXPERIENCE

Thomas Stefaniak, CFP®, Partner, Managing Director, b. 1961

### *Education:*

BBA, Real Estate and Finance, University of Wisconsin-Milwaukee

### *Business Background:*

Partner, Managing Director, Beacon Pointe Advisors, LLC, 2023-Present

Licensed Insurance Agent, Beacon Pointe Insurance Services, LLC, 2023-Present

Wealth Advisor, Pinnacle Wealth Management, Inc., 1998-Present

Financial Advisor, LPL Financial, LLC, 1998-2019

## Professional Designations

Thomas Stefaniak holds the following professional designation:

### *Certified Financial Planner*

The CERTIFIED FINANCIAL PLANNER™ and CFP® (collectively, the “CFP® marks”) are professional certification marks granted in the United States by Certified Financial Planner Board of Standards, Inc. (“CFP® Board”). The CFP® certification is a voluntary certification; no federal or state law or regulation requires financial planners to hold CFP® certification. The CFP® is recognized in the United States and a number of other countries for its (1) high standard of professional education; (2) stringent code of conduct and standards of practice; and (3) ethical requirements that govern professional engagements with clients. CFP® certificate holders are bound by CFP® Board’s *Standards of Professional Conduct*, a set of documents outlining the ethical and practice standards for CFP® professionals.

To earn the credential, each CFP® candidate must have a bachelor’s degree (or higher) from an accredited college or university and three years of full-time personal financial planning experience. In addition, candidates must take the CFP® Certification examination and complete a CFP® -board registered program or hold an accepted designation, degree or license. Every two years, CFP® certificate holders must complete a minimum of 30 hours of continuing education. More information regarding the CFP® is available at <http://www.cfp.net/default.asp>.

## ITEM 3 – DISCIPLINARY INFORMATION

Thomas Stefaniak has no disciplinary history to disclose.

## ITEM 4 - OTHER BUSINESS ACTIVITIES

In addition to his role with Beacon Pointe Advisors, LLC, Thomas Stefaniak is a licensed insurance agent for Beacon Pointe Insurance Services, LLC (“BPIS”). Beacon Pointe Advisors, LLC is affiliated with BPIS. BPIS is a licensed insurance agency. BPIS receives commissions on insurance products clients purchase, and Thomas Stefaniak is eligible to receive a portion of these commissions. Clients pay separate fees for

advisory services and insurance products or services. This practice gives Thomas Stefaniak an incentive to recommend insurance products based on the compensation received, rather than on the client's needs. Clients are not obligated to act on any insurance recommendations or place any transactions through Thomas Stefaniak or BPIS if they decide to follow Mr. Stefaniak's recommendations.

## **ITEM 5 - ADDITIONAL COMPENSATION**

Thomas Stefaniak's compensation comes from his regular salary and ownership of Beacon Pointe Advisors, LLC. The additional compensation that Thomas Stefaniak is eligible to receive is outlined above in *Item 4 – Other Business Activities*.

## **ITEM 6 - SUPERVISION**

As a Partner, Managing Director at Beacon Pointe Advisors, LLC, Thomas Stefaniak oversees the investment advice provided from Beacon Pointe Advisors' Denver, CO office. His advice is not monitored by any other individual. He is however bound by Beacon Pointe's Code of Ethics.

Shannon Eusey, Chief Executive Officer and Chief Compliance Officer is the supervisor of Thomas Stefaniak. She can be reached by calling 949-718-1600.

# GAIL HANSEN, FPQP®

## ITEM 2 - EDUCATIONAL BACKGROUND AND BUSINESS EXPERIENCE

Gail Hansen, FPQP®, Senior Wealth Advisor, b. 1957

### *Education:*

AA, Business, Red Rocks Community College

### *Business Background:*

Senior Wealth Advisor, Beacon Pointe Advisors, LLC, 2023-Present

Licensed Insurance Agent, Beacon Pointe Insurance Services, LLC, 2023

Investment Adviser Representative, Pinnacle Wealth Management, INC, 2011-2023

Registered Representative, LPL Financial, LLC, 2006-2023

## Professional Designations

Gail Hansen holds the following professional designation:

### *Financial Paraplanner Qualified Professional*

The Financial Paraplanner Qualified Professional™ (FPQP®) designation program is offered by Kaplan Financial Education. It is a launchpad for a career in the financial services profession and also a great way to increase the insight and knowledge of those who have been working in the profession. It is designed for new professionals entering the financial services industry, as well as frontline employees and support staff with some industry experience looking to deepen their foundational knowledge. Individuals enrolled in the FPQP® designation program will complete the following courses: The Financial Planning Process, Business Ownership, Cash Management, and the Use of Debt, The Time Value of Money, Insurance Basics and Property Insurance, Life and Health Insurance, Investment Basics and Strategies, Retirement Planning, Tax Implications of Financial Decisions, Estate Planning Basics, Case Study and Master Index. Upon completion of the FPQP®, graduates receive exemption from course FP511 in the College's CFP® certification education program. For those who currently hold a professional designation from the College, completion of a new professional designation fulfills CE hours as part of the renewal of the current designation. More information about the FPQP® is available at <https://www.kaplanfinancial.com/wealth-management>.

## ITEM 3 – DISCIPLINARY INFORMATION

Gail Hansen has no disciplinary history to disclose.

## ITEM 4 - OTHER BUSINESS ACTIVITIES

Gail Hansen is not engaged in any investment-related business or occupation other than providing advisory services through Beacon Pointe Advisors, LLC.

## **ITEM 5 - ADDITIONAL COMPENSATION**

In addition to her regular compensation from Beacon Pointe Advisors, LLC, Gail Hansen is eligible to receive variable compensation based on the number of assets/clients she brings into Beacon Pointe.

## **ITEM 6 - SUPERVISION**

Thomas Stefaniak, Partner, Managing Director, is responsible for supervising Gail Hansen's activities. Thomas Stefaniak monitors the advice provided by Gail Hansen for consistency with client objectives and Beacon Pointe Advisors, LLC's policies. Thomas Stefaniak can be reached by calling 303-806-0988.

# BRAD MEYER, CFP®

## ITEM 2 - EDUCATIONAL BACKGROUND AND BUSINESS EXPERIENCE

**Brad Meyer, CFP®**, Wealth Advisor, b. 1996

*Education:*

BS, Business Administration, Creighton University

*Business Background:*

Wealth Advisor, Beacon Pointe Advisors, LLC, 2023-Present

Wealth Advisor, Pinnacle Wealth Management, LLC, 2019-2023

Financial Advisor, Edward Jones, 2018-2019

Internal Wholesaling Intern, Pacific Life, 2017-2018

### Professional Designations

Brad Meyer holds the following professional designation:

*Certified Financial Planner*

The CERTIFIED FINANCIAL PLANNER™ and CFP® (collectively, the “CFP® marks”) are professional certification marks granted in the United States by Certified Financial Planner Board of Standards, Inc. (“CFP® Board”). The CFP® certification is a voluntary certification; no federal or state law or regulation requires financial planners to hold CFP® certification. The CFP® is recognized in the United States and a number of other countries for its (1) high standard of professional education; (2) stringent code of conduct and standards of practice; and (3) ethical requirements that govern professional engagements with clients. CFP® certificate holders are bound by CFP® Board’s *Standards of Professional Conduct*, a set of documents outlining the ethical and practice standards for CFP® professionals.

To earn the credential, each CFP® candidate must have a bachelor’s degree (or higher) from an accredited college or university and three years of full-time personal financial planning experience. In addition, candidates must take the CFP® Certification examination and complete a CFP® -board registered program or hold an accepted designation, degree or license. Every two years, CFP® certificate holders must complete a minimum of 30 hours of continuing education. More information regarding the CFP® is available at <http://www.cfp.net/default.asp>.

## ITEM 3 - DISCIPLINARY INFORMATION

Brad Meyer has no disciplinary history to disclose.

## ITEM 4 - OTHER BUSINESS ACTIVITIES

Brad Meyer is not engaged in any investment-related business or occupation other than providing advisory services through Beacon Pointe Advisors, LLC.

## **ITEM 5 - ADDITIONAL COMPENSATION**

In addition to his regular compensation from Beacon Pointe Advisors, LLC, Brad Meyer is eligible to receive variable compensation based on the number of assets/clients he brings into Beacon Pointe.

## **ITEM 6 - SUPERVISION**

Thomas Stefaniak, Partner, Managing Director, is responsible for supervising Brad Meyer's activities. Thomas Stefaniak monitors the advice provided by Brad Meyer for consistency with client objectives and Beacon Pointe Advisors, LLC's policies. Thomas Stefaniak can be reached by calling 303-806-0988.